



PUNTA CANA 2018

1st Annual Incentive Trip

*Join Cornerstone in the beautiful
Dominican Republic!*

May 16-20, 2018
4 nights / 5 days

QUALIFICATION PERIOD

JANUARY 1, 2017-DECEMBER 31, 2017

- 30 POINTS** Medicare Supplement*
*50% credit given on guaranteed issue
- 10 POINTS** Group Medical per employee
Individual Medical* per insured member
*Short Term Medical policies do not qualify
- 5 POINTS** Senior/Individual: Hospital Idemnity
- 3 POINTS** Group, Individual, or Senior: dental, vision,
DI, cancer/critical illness, LifeLock, Teladoc,
Worksite products and other ancillary

QUALIFICATION LEVELS

SUB-GAs QUALIFY AT 4X INDIVIDUAL
QUALIFYING LEVEL

**2500
POINTS**

**HOTEL AND AIRFARE
FOR ONE**

**4500
POINTS**

**HOTEL AND AIRFARE
FOR TWO**

THANK YOU TO OUR CARRIER SPONSORS!

PLATINUM SPONSORS



GOLD SPONSOR



SILVER SPONSORS



Humana



Contest Rules: Only approved new business within the contest period will count towards contest. Business must be new to Cornerstone – Cornerstone reserves the right to determine whether or not business is new for the purposes of this contest. All cases must be approved with effective dates 1-1-17 through 12-31-17 and must remain in-force at the end of the contest period. All cases must be approved in writing by 1-31-18 to qualify. Credit applies only to commissionable cases and products with override compensation. Cornerstone reserves the right to revise the contest rules or to terminate the contest at any time without notice or compensation. Cornerstone reserves the right to change the dates and location of the trip. Cornerstone will make all decisions regarding the contest qualifications and all Cornerstone decisions are final. The value of the trip will be reported on Form 1099, as required by the Internal Revenue Service. All federal, state, and local taxes associated with the receipt of a prize are the sole responsibility of the recipient. Participant is responsible for any gratuities or resort fees incurred outside of the prize awarded. The trip has no cash value and is non-transferable. Under applicable state law, agents may be required to disclose to the insured or applicant the programs under which they are eligible for compensation, including base commissions, bonuses, incentives or other forms of remuneration for which the agent is eligible for the sale or renewal of insured products.