

### AETNA AFA OHIO & KENTUCKY

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>LEVEL FUNDED *</b>			
Medical AFA Level Funded	2 to 100	\$ 30.00	\$ 30.00
<b>ACA</b>			
Medical Fully Insured	1 to 50	\$ 15.00	\$ 15.00
* Can be negotiated			

## ANTHEM KENTUCKY

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>ACA</b>			
Medical Standard Level	2 to 4	\$ 8.00	\$ 8.00
	5 to 19	\$ 25.00	\$ 25.00
	20-50	\$ 20.00	\$ 20.00
	51-99	\$ 19.00	\$ 19.00
Medical Advantage Level	2 to 4	\$ 9.00	\$ 9.00
	5 to 19	\$ 27.00	\$ 27.00
	20-50	\$ 22.00	\$ 22.00
	51-99	\$ 20.00	\$ 20.00
Medical Champion Level	2 to 4	\$ 11.00	\$ 11.00
	5 to 19	\$ 29.00	\$ 29.00
	20-50	\$ 24.00	\$ 24.00
	51-99	\$ 21.00	\$ 21.00
<b>CHAMBER ADVANTAGE</b>			
Medical Champion/Advantage Levels	2 to 250	\$ 28.00	\$ 24.00
Medical Sub Champion Level	51 to 99	\$ 30.00	\$ 30.00

## ANTHEM OHIO

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>ACA</b>			
Medical Standard Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 10.00	\$ 10.00
	4 to 9	\$ 12.00	\$ 12.00
	10 to 50	\$ 20.00	\$ 20.00
Medical Sub Advantage Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 10.00	\$ 10.00
	4 to 9	\$ 17.00	\$ 17.00
	10 to 50	\$ 26.00	\$ 26.00
Medical Sub Champion Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 10.00	\$ 10.00
	4 to 9	\$ 18.00	\$ 18.00
	10 to 50	\$ 27.00	\$ 27.00
<b>SOCA BP MEWA-effective dates 1/1/19 or later</b>			
Medical All Levels	1 to 50	\$ 26.00	\$ 26.00
<b>Grandmothered/Grandfathered-effective dates on or after 4/1/14</b>			
Medical Standard Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 9.00	\$ 9.00
	4 to 9	\$ 11.00	\$ 11.00
	10 to 50	\$ 19.00	\$ 19.00
Medical Sub Advantage Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 9.00	\$ 9.00
	4 to 9	\$ 16.00	\$ 16.00
	10 to 50	\$ 25.00	\$ 25.00
Medical Sub Champion Level	1	\$ 5.00	\$ 5.00
	2 to 3	\$ 9.00	\$ 9.00
	4 to 9	\$ 16.00	\$ 16.00
	10 to 50	\$ 25.00	\$ 25.00
<b>51-99 Business-effective 1/1/19 or later</b>			
Medical Standard Level	51 to 99	\$ 25.00	\$ 25.00
Medical Sub Advantage Level	51 to 99	\$ 27.00	\$ 27.00
Medical Sub Champion Level	51 to 99	\$ 30.00	\$ 30.00

## HUMANA INDIANA

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>LEVEL FUNDED</b>			
Medical Tier One	1 to 3	\$ 10.00	\$ 9.00
	4 to 50	\$ 20.00	\$ 19.00
Medical Tier Two	1 to 3	\$ 12.00	\$ 11.00
	4 to 50	\$ 23.00	\$ 22.00
Medical Tier Three	1 to 3	\$ 15.00	\$ 14.00
	4 to 50	\$ 26.50	\$ 25.50
<b>51-99 Level Funded Eligible Business</b>			
Medical Tier One	51 to 99	\$ 19.00	\$ 18.00
Medical Tier Two	51 to 99	\$ 21.00	\$ 20.00
Medical Tier Three	51 to 99	\$ 22.00	\$ 21.00
<b>COMMUNITY RATED-ACA</b>			
Medical Tier One	1 to 3	\$ 6.00	\$ 5.00
	4 to 25	\$ 16.00	\$ 15.00
	26 to 50	\$ 16.00	\$ 15.00
Medical Tier Two	1 to 3	\$ 9.00	\$ 8.00
	4 to 25	\$ 20.00	\$ 19.00
	26 to 50	\$ 20.00	\$ 19.00
Medical Tier Three	1 to 3	\$ 15.00	\$ 14.00
	4 to 25	\$ 26.50	\$ 25.50
	26 to 50	\$ 26.50	\$ 25.50
<b>NON COMMUNITY RATED FULLY INSURED</b>			
Medical Tier One	1 to 3	\$ 10.00	\$ 9.00
	4 to 25	\$ 20.00	\$ 19.00
	26 to 50	\$ 20.00	\$ 19.00
Medical Tier Two	1 to 3	\$ 12.00	\$ 11.00
	4 to 25	\$ 23.00	\$ 22.00
	26 to 50	\$ 23.00	\$ 22.00
Medical Tier Three	1 to 3	\$ 15.00	\$ 14.00
	4 to 25	\$ 26.50	\$ 25.50
	26 to 50	\$ 26.50	\$ 25.50
<b>51-99 Fully Insured Eligible Business</b>			
Medical Tier One	51 to 99	\$ 19.00	\$ 18.00
Medical Tier Two	51 to 99	\$ 21.00	\$ 20.00
Medical Tier Three	51 to 99	\$ 22.00	\$ 21.00

## HUMANA KENTUCKY

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>LEVEL FUNDED</b>			
Medical Tier One	1 to 3	\$ 8.00	\$ 7.00
	4 to 25	\$ 17.50	\$ 16.00
	26 to 50	\$ 16.00	\$ 15.00
Medical Tier Two	1 to 3	\$ 9.00	\$ 8.00
	4 to 25	\$ 23.50	\$ 21.00
	26 to 50	\$ 21.00	\$ 20.00
Medical Tier Three	1 to 3	\$ 10.00	\$ 9.00
	4 to 25	\$ 27.50	\$ 26.00
	26 to 50	\$ 23.00	\$ 22.00
<b>51-99 Level Funded Eligible Business</b>			
Medical Tier One	51 to 99	\$ 17.00	\$ 16.00
Medical Tier Two	51 to 99	\$ 18.00	\$ 17.00
Medical Tier Three	51 to 99	\$ 19.00	\$ 18.00
<b>COMMUNITY RATED-ACA</b>			
Medical Tier One	1 to 3	\$ 4.00	\$ 3.00
	4 to 25	\$ 13.50	\$ 12.00
	26 to 50	\$ 12.00	\$ 11.00
Medical Tier Two	1 to 3	\$ 6.00	\$ 5.00
	4 to 25	\$ 20.50	\$ 18.00
	26 to 50	\$ 18.00	\$ 17.00
Medical Tier Three	1 to 3	\$ 10.00	\$ 9.00
	4 to 25	\$ 27.50	\$ 26.00
	26 to 50	\$ 23.00	\$ 22.00
<b>NON COMMUNITY RATED FULLY INSURED</b>			
Medical Tier One	1 to 3	\$ 8.00	\$ 7.00
	4 to 25	\$ 17.50	\$ 16.00
	26 to 50	\$ 16.00	\$ 15.00
Medical Tier Two	1 to 3	\$ 9.00	\$ 8.00
	4 to 25	\$ 23.50	\$ 21.00
	26 to 50	\$ 21.00	\$ 20.00
Medical Tier Three	1 to 3	\$ 10.00	\$ 9.00
	4 to 25	\$ 27.50	\$ 26.00
	26 to 50	\$ 23.00	\$ 22.00
<b>51-99 Fully Insured Eligible Business</b>			
Medical Tier One	51 to 99	\$ 17.00	\$ 16.00
Medical Tier Two	51 to 99	\$ 18.00	\$ 17.00
Medical Tier Three	51 to 99	\$ 19.00	\$ 18.00

## HUMANA OHIO

Line of Business	# of Enrolled Employees	Commission	Renewal Commission
<b>LEVEL FUNDED</b>			
Medical Tier One	1 to 25	\$ 20.75	\$ 19.75
	26 to 50	\$ 20.50	\$ 18.50
Medical Tier Two	1 to 25	\$ 23.00	\$ 22.00
	26 to 50	\$ 21.50	\$ 20.50
Medical Tier Three	1 to 25	\$ 25.25	\$ 24.25
	26 to 50	\$ 23.00	\$ 22.00
<b>51-99 Eligible Level Funded Business</b>			
Medical Tier One	51 to 99	\$ 19.00	\$ 18.00
Medical Tier Two	51 to 99	\$ 20.00	\$ 19.00
Medical Tier Three	51 to 99	\$ 21.00	\$ 20.00
<b>COMMUNITY RATED-ACA</b>			
Medical Tier One	1 to 3	\$ 14.00	\$ 14.00
	4 to 25	\$ 16.75	\$ 15.75
	26 to 50	\$ 16.50	\$ 14.50
Medical Tier Two	1 to 3	\$ 15.00	\$ 15.00
	4 to 25	\$ 20.00	\$ 19.00
	26 to 50	\$ 18.50	\$ 17.50
Medical Tier Three	1 to 3	\$ 18.00	\$ 18.00
	4 to 25	\$ 25.25	\$ 24.25
	26 to 50	\$ 23.00	\$ 23.00
<b>NON COMMUNITY RATED FULLY INSURED</b>			
Medical Tier One	1 to 3	\$ 18.00	\$ 18.00
	4 to 25	\$ 20.75	\$ 19.75
	26 to 50	\$ 20.50	\$ 18.50
Medical Tier Two	1 to 3	\$ 18.00	\$ 18.00
	4 to 25	\$ 23.00	\$ 22.00
	26 to 50	\$ 21.50	\$ 20.50
Medical Tier Three	1 to 3	\$ 18.00	\$ 18.00
	4 to 25	\$ 25.25	\$ 24.25
	26 to 50	\$ 23.00	\$ 22.00
<b>51-99 Eligible Fully Insured Business</b>			
Medical Tier One	51 to 99	\$ 19.00	\$ 18.00
Medical Tier Two	51 to 99	\$ 20.00	\$ 19.00
Medical Tier Three	51 to 99	\$ 21.00	\$ 20.00

**MEDICAL MUTUAL OF OHIO**

<b>Line of Business</b>	<b># of Enrolled Employees</b>	<b>Commission</b>	<b>Renewal Commission</b>
<b>COSE, ACA and GRANDMOTHERED/GRANDFATHERED</b>			
Medical-Agents with 50 or more contracts on the books	1 to 9	\$ 25.00	\$ 20.00
	10 to 50	\$ 35.00	\$ 30.00
Medical-Agents with 50 or fewer contracts on the books	1 to 9	\$ 19.00	\$ 14.00
	10 to 50	\$ 29.00	\$ 24.00

**UNITEDHEALTHCARE IN (Excluding Dearborn, Lake, LaPorte, Ohio, Porter and Switzerland counties)**

<b>Line of Business</b>	<b># of Eligible Employees</b>	<b>Commission</b>	<b>Renewal Commission</b>
<b>Groups written or renewed on or after Jan 1, 2020</b>			
Medical - Up to 50 Eligibles	Up to 2 enrolled	\$ 8.00	\$ 8.00
	Next 2 enrolled	\$ 10.00	\$ 10.00
	Next 10 enrolled	\$ 35.00	\$ 35.00
	Remaining enrolled	\$ 22.00	\$ 22.00
<b>ALLSAVERS</b>			
Medical - Up to 50 Eligibles	2 to 50	Negotiable, standard is \$20 if not negotiated	Negotiable, standard is \$20 if not negotiated
<b>51-99</b>			
Medical	51-99 Eligible	3.75% or single case agreement	3.75% or single case agreement



**UNITEDHEALTHCARE KY (Excluding Boone, Kenton & Campbell counties)**

Line of Business	# of Eligible Employees	Commission	Renewal Commission
<b>Groups written or renewed on or after Jan 1, 2020</b>			
Medical - Up to 50 Eligibles	Up to 3 Enrolled	\$ 5.00	\$ 5.00
	4 to 19 Enrolled	\$ 25.00	\$ 25.00
	20 or More Enrolled	\$ 20.00	\$ 20.00
<b>ALLSAVERS</b>			
Medical - Up to 50 Eligibles	2 to 50	Negotiable, standard is \$20 if not negotiated	Negotiable, standard is \$20 if not negotiated
<b>51-99</b>			
Medical	51-99 Eligible	3.75% or single case agreement	3.75% or single case agreement

<b>UNITEDHEALTHCARE OHIO, SE INDIANA &amp; NORTHERN KY COUNTIES*</b>			
<b>Line of Business</b>	<b># of Eligible Employees</b>	<b>Commission</b>	<b>Renewal Commission</b>
<b>ACA</b>			
Medical - Up to 50 Eligibles	2 to 4 Enrolled	\$ 5.00	\$ 5.00
	5+ Enrolled	\$ 27.00	\$ 24.00
<b>OHIO CHAMBER MEWA</b>			
Medical - Up to 50 Eligibles	2 to 50	\$ 30.00	\$ 30.00
<b>ALLSAVERS</b>			
Medical - Up to 50 Eligibles	2 to 50	Negotiable, standard is \$20 if not negotiated	Negotiable, standard is \$20 if not negotiated
<b>51-99</b>			
Medical	51-99 Eligible	3% or single case agreement	3% or single case agreement

\*KY-Boone, Kenton, Campbell

\*IN-Dearborn, Ohio and Switzerland