



## HUMANA'S AGENT BONUS

BE APPRECIATED. BE REWARDED.

# Dental Subscriber Net Growth Bonus

August 1 – December 31, 2020

We wanted to take a moment to thank you for your continued hard work. Humana knows that your success is our success. We're showing our appreciation with a bonus.

### EARN A BONUS WHEN YOU GROW YOUR HUMANA DENTAL BUSINESS:

To earn a bonus, grow your Humana 2+ enrolled dental subscribers between August 1 and December 31, 2020.



#### NET DENTAL SUBSCRIBER GROWTH

0 – 50 subscribers	No bonus
51 – 99 subscribers	<b>\$1,000</b>
100 – 299 subscribers	<b>\$2,500</b>
300 – 499 subscribers	<b>\$5,000</b>
500+ subscribers	<b>\$7,500</b>



[Bonus details >](#)

**Humana**<sup>®</sup>

For more information on Humana's commission and bonus offerings, contact your Humana sales executive.



**PROVISIONS BELOW APPLY TO ALL BONUSES DESCRIBED IN THIS FLYER:**

Bonus offerings are subject to current product availability by state.

All lines of coverage are subject to availability by case size and underwriting approval.

Bonus amounts are not cumulative. A One-time payment based on the dental net subscriber growth during the bonus period will be paid to the Agency of Record at the highest level earned. Net subscriber growth is defined as the dental in-force subscriber count on December 31, 2020 minus the dental in-force subscriber count on July 31, 2020.

Under applicable law, agents may be required to disclose to the insured or applicant their compensation including base commissions, bonuses, incentives, or other forms of remuneration for which the agent is eligible for the sale or renewal of insurance products.

The bonus offering(s) in this document are "Promotional Bonuses" as described in the Appendix to the Producer Partnership Plan (PPP). Please refer to the General Policies for Humana's Promotional Bonuses in the Appendix to the PPP for more information.

Only Group plans for which base commissions are being charged to the customer and the Agent of Record is receiving base commissions are considered Eligible Cases.

Individual agents or agencies may be obligated to disclose compensation to clients. Because state laws vary, agents should be aware of and comply with applicable state compensation disclosure requirements. Humana is not responsible for providing legal advice to agents. If an agent has a question or concern regarding his/her state's compensation disclosure law, he/she should consult a legal advisor.

**Confidential. For Humana agent/agency use only.** This material, including any subpart(s), is not to be used as marketing and is not to be provided to a prospect, an applicant, member, group, or the general public.